

**FHS Touchdown Club  
Budget/Income Statement**

Category	Budget 2014/15			2013/14 Actuals			Proposed Budget vs. Actuals	2014/15 Actuals			Comments
	Income Budget	Expense Budget	Net	Income Actual	Expense Actual	Net		Income Actual	Expense Actual	Net	
<b>Banquet</b>	\$5,800.00	\$10,775.00	(\$4,975.00)	\$5,469.05	\$10,566.24	(\$5,097.19)	(\$122.19)	\$0.00	\$0.00	\$0.00	
Coaches Gifts/Awards		\$1,400.00			\$1,392.12				\$0.00		Increased budget based on committee input due to larger team and number of coaches (13 coaches at \$50 each) plus award cost at \$250; Replica Balls \$731.25 and displays \$246.87
Decorations Programs		\$1,100.00			\$1,012.64				\$0.00		Candy/Spray Paint and paper \$246.51; printer cartridges/tape \$78; Napkins (\$500) in bulk to be used for other functions mats \$600.49; trivia card printing \$87.64
Venue/Catering		\$7,800.00		\$505.50	\$7,748.00			\$0.00	\$0.00		Printing was donated last year; need to budget
Raffle Ticket Sales	\$300.00	\$50.00		\$300.00	\$23.98			\$0.00	\$0.00		Assumes inflation for venue fee; Venue has been Prestonwood Raffle of Footballs; Football cost offset with Dick's vouchers for TDC
Ticket Sales	\$5,500.00	\$75.00		\$4,663.55	\$50.00			\$0.00	\$0.00		Ticket prices equated to all players covered, others \$25; Assumes slight increase to total of 325
<b>Concessions</b>	\$9,200.00	\$3,850.00	\$5,350.00	\$9,084.31	3832.52	\$5,251.79	(\$98.21)	\$0.00	0	\$0.00	
Income/Expense Sam's Membership	\$9,200.00	\$3,800.00		\$9,084.31	\$3,787.52			\$0.00	\$0.00		Assumes that TDC can trend similar to actuals for last 2 years; Includes working at FC Dallas stadium 3-4 times. Actuals: Coke \$499.44, \$234.00, \$858.00; Texas Twist \$44.00,\$25.00, \$113.00, \$67.50, \$35.00, \$69.00; WalMart/Costco/Sams \$212.00, \$303.52, \$283.16, \$456.81, \$23.49, \$563.6
		\$50.00			\$45.00				\$0.00		Annual membership cost
<b>Fees</b>	\$0.00	\$525.00	(\$525.00)	\$0.00	\$478.93	(\$478.93)	\$46.07	\$0.00	\$257.30	(\$257.30)	Bank fees and PayPal fees
Bank Fees (NSF)		\$75.00			\$61.00				\$0.00		Includes order for deposit slips and check images on account
Credit Card Fees		\$0.00									No charge for PayPal credit card reader
PayPal service Fees		\$450.00			\$417.93				\$257.30		Fees related to all website purchases and credit card triangle
<b>Game Day Meals</b>	\$0.00	\$2,500.00	(\$2,500.00)	\$0.00	\$2,456.21	(\$2,456.21)	\$43.79	\$0.00	\$0.00	\$0.00	Game Day Meals represents game day meals for Varsity only (11 games including scrimmage with 43 players plus 5 trainers/other for a total HC of 48). Cost assumed to be \$5 per person as some meals to be home cooked. All other team meals to be coordinated by rep moms. Took this approach to support some new team building funds in separate section. Last year TDC supported all out of Frisco away games for Varsity and select away games at other levels. Parents and others donated other meals for Varsity each week.
<b>Membership</b>	\$4,200.00	\$0.00	\$4,200.00	\$4,070.00	\$0.00	\$4,070.00	(\$130.00)	\$2,000.00	\$40.00	\$1,960.00	Based on current roster count from coach of 163 at \$40 membership fee assuming 60% (98) participation; Actual at 49 members; \$40.00 refund for Hemenway
<b>Petty Cash</b>	\$0.00	\$0.00	\$0.00	\$20.00		\$20.00	\$20.00	\$0.00		\$0.00	Just carrying over today's petty cash of \$400
<b>Player Items</b>	\$6,550.00	\$7,300.00	(\$750.00)	\$6,403.00	\$7,180.45	(\$777.45)	(\$27.45)	\$1,640.00	\$0.00	\$1,640.00	
Banners	\$700.00	\$600.00		\$690.00	\$558.00			\$0.00	\$0.00		Not a profit item - sell at cost; Can reuse existing banners and update lowering cost
Decals	\$250.00	\$0.00		\$208.00				\$0.00			Pass Through item
Yard Signs	\$1,400.00	\$1,400.00		\$1,330.00	\$1,330.00			\$0.00	\$0.00		Pass Through item
Patches	\$0.00	\$0.00									Aligned to last year's actuals. Varsity team is similar in size

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Game Day Shirts	\$4,200.00	\$5,300.00		\$4,175.00	\$5,292.45			\$1,640.00	\$0.00		Represents selling ~200 shirts both game day and parent. Actual invoice represents 203 shirts. Approx. 150 sold to date.
<b>School Support - cross country</b>	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	<b>\$0.00</b>	\$0.00	\$0.00	\$0.00	Represents a liability to TDC - Holding income for Cross Country team. \$120 held in TDC bank balance from 2012/13
<b>Program</b>	\$26,300.00	\$8,900.00	\$17,400.00	\$25,707.00	\$8,629.83	\$17,077.17	<b>(\$322.83)</b>	\$7,620.00	\$80.00	\$7,540.00	Assumes consistent performance; was considered low sales last year; Spirit Ad refund for Grey \$80 Sales in last three years have been between \$12K and \$18K; Challenging target set by chairperson. Actuals includes Senior lunch after program pictures
Spirit Ads	\$4,500.00			\$4,416.00				\$3,645.00	\$80.00		Donations from two contributors; Expense printing and gift card Printing programs was donated last year; Budget based upon committee chair quotes for volumes. Budget assumes 500 program books. Initial print was 350.
Sponsor Ads	\$17,000.00	\$400.00		\$16,775.00	\$371.36			\$3,975.00	\$0.00		None assumed. Last year Prime Lending did towels \$240 per game at 7 games; Program inserts for Play-offs: \$281 & \$323; Sell 50 inserts per game at \$3 each for 7 games plus coupons and 2 sponsors for \$1600; Includes Program sales in play-offs of \$634
Team Poster	\$1,100.00	\$600.00		\$1,000.00	\$501.64			\$0.00	\$0.00		
Program Printing	\$0.00	\$5,100.00			\$5,000.00				\$0.00		
Extra Advertising											
Program Inserts		\$2,800.00			\$2,756.83				\$0.00		
Program Sales	\$3,700.00	\$0.00		\$3,516.00				\$0.00			
<b>Special Events</b>	\$661.00	\$7,652.60	<b>(\$6,991.60)</b>	\$1,701.94	\$8,062.10	<b>(\$6,360.16)</b>	<b>\$631.44</b>	\$11.00	\$462.60	<b>(\$451.60)</b>	Based on prior year trends and events supported Streamers and Ribbons for school; special decorations all grades, including locker room Pictures for seniors; Budget was a challenge last year (Assumes 21 seniors at total cost of \$20 each) Assumes some funds for treats but all else donated Represents actuals: TDC subsidized t-shirts above donation. For 2014/15 TDC covered food costs and only requested donations; Food and sound box
Parade		\$370.00			\$363.44				\$0.00		
Homecoming		\$430.00			\$420.38				\$0.00		
Senior Night		\$470.00			\$460.32				\$0.00		
Little Raccoons	\$140.00	\$120.00		\$131.94	\$110.00			\$0.00	\$0.00		
Spring BBQ	\$11.00	\$462.60		\$1,075.00	\$1,776.18			\$11.00	\$462.60		
7 On 7 Spring Football	\$370.00	\$1,400.00		\$360.00	\$1,300.00						New Jerseys Frisco Sports Center \$940.00; Two registrations for 7 on (reimbursed by coach as \$360 in income)
Pink Out Park Cancer Awareness		\$1,100.00			\$1,040.38				\$0.00		No donations assumed this year for budget. Costs represent shoelaces and arm bands for players; Plan to expand and make more of an event in 2013/14 at \$6 per player
Waxahachie Tailgate		\$500.00									Actuals: Pep Rally food \$91.21; Broadcast sponsorship Ennis game \$250, Misc food and tailgate \$635.48; Offset by food donations from tailgate \$135; Play-off decorations \$116.78; Pizza for team \$251.32; Disposable cameras \$108.25; Oriental trading decorations \$176.74; Boyz of Blue and Silver Invoice for house cleaning \$125.00
Play Offs	\$140.00	\$2,200.00		\$135.00	\$2,154.78			\$0.00	\$0.00		
Pep Rallies		\$150.00									

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Captain's Practice Drinks		\$130.00			\$120.71				\$0.00		Drinks and activities for Captain's practice - new category
Drinks for 2 A Days		\$320.00			\$315.91				\$0.00		Assumes continued growing total players and support staff (5 times at 200 total team and \$1 per time)
<b>Spirit Items</b>	\$18,500.00	\$13,200.00	\$5,300.00	\$18,344.31	\$13,103.83	\$5,240.48	(\$59.52)	\$6,975.00	\$6,021.00	\$954.00	Confirmed some inventory exists; includes Mom jersey's and \$4,159.50 of play-off spiritwear from last year. Actuals include cost for wagon \$75.76; Mom's jerseys \$566.00; LNX \$4,889.59, \$913.29; Refund for personalization Feifareks, expense on 07/17 of \$6,016.00 to Fan Cloth
<b>Sponsorships</b>	\$0.00	\$10,250.00	#####	\$0.00	\$7,700.00	(\$7,700.00)	\$2,550.00	\$0.00	\$0.00	\$0.00	Fun Run Sponsorship Annual sponsorship;Coaches FCA golf sponsorship \$200.00 and \$300 Annual FCA membership Roster has 21 Seniors and FEF minimum scholarship is \$500; 8 recipients of 20 Seniors last year; Budget assumes 14 awarded at \$500 each; Maximum cost is 19*500=\$9,500; Each booster club in FUSD is required to have a scholarship; Actuals is 9 recipients at \$750 each
Gary Burns		\$500.00			\$450.00				\$0.00		
FCA		\$500.00			\$500.00				\$0.00		
Scholarships		\$9,250.00			\$6,750.00				\$0.00		
<b>Storage Unit Rental</b>	\$0.00	\$1,000.00	(\$1,000.00)	\$0.00	\$911.87	(\$911.87)	\$88.13	\$0.00	\$0.00	\$0.00	Renewal fee had gone from \$700 to \$1200 and is to be renewed in August. Moved to smaller unit 5x10 for one year. Renewed to Aug. 31, 2014
Monthly Rental		\$1,000.00			\$911.87				\$0.00		
<b>Team Decorations &amp; Support</b>	\$0.00	\$2,100.00	(\$2,100.00)	\$0.00	\$1,816.68	(\$1,816.68)	\$283.32	\$0.00	\$0.00	\$0.00	Very efficient and frugal mom's last year; Donations also helped; Assume \$10 per player per season Varsity = 43 JV = 65 players Freshmen = 55 Allocating a new budget this year since meal assumptions were reduced. This represents a pool of funds to be used by team mom's to work with Varsity, JV and Freshmen teams to plan their team building event(s). Budget set at \$25 per player for Varsity and \$20 for all other teams. Varsity = 43 : Gift card \$105.64 JV = 65 players; Game Day meals (3) Freshmen = 55; Game Day Meal Firehouse Cups require replacing and stock is low in storage; Last year we had stock to use
<b>Season Lockers:</b>		\$400.00									
Varsity					\$141.48				\$0.00		
JV					\$238.14				\$0.00		
Freshmen											
<b>Team Building:</b>		\$1,500.00									
Varsity					\$99.00				\$0.00		
JV					\$903.60				\$0.00		
Freshmen					\$360.00				\$0.00		
Fence		\$200.00			\$74.46				\$0.00		
<b>Team Equipment</b>	\$0.00	\$5,000.00	(\$5,000.00)	\$70.00	\$4,976.43	(\$4,906.43)	\$93.57	\$0.00	\$0.00	\$0.00	Camp T-shirts for coaches Blue Moose Tees Inv. 33677 \$104.70; Locker Magnets \$280.25; 2 registration fees for 7 on 7 at \$180 each subs \$1,023; All Play-off meals are to be covered by school. Actuals all FUSD coaches lunch with reimbursement from other areas; Audio Video Innovations equipment for weight room \$2,561.00 (not in original budget, presented at spring TDC meeting for approval). New Breakaway sign 50% football 50% Cheer; Randy Rodgers guest speaker at TDC meeting
					\$375.55				\$0.00		
		\$5,000.00		\$70.00	\$3,685.88			\$0.00	\$0.00		
					\$915.00				\$0.00		
<b>Back to School Kick Off</b>	\$3,300.00	\$3,200.00	\$100.00	\$3,175.00	\$3,139.22	\$35.78	(\$64.22)	\$493.00	\$0.00	\$493.00	Budget is based on 350 at an increased cost of \$9 per person (last year 325 at \$8 per person; Actual 347). This year's actual invoice was for 315
Food		\$2,500.00			\$2,452.25				\$0.00		

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Décor		\$700.00			\$686.97				\$0.00		Budgeted 4.5 hours FHS janitorial support \$108; Table clothes, decorations and utensils. Janitorial came in much higher at 2 people for 6 hrs \$336 Actuals were 324 at a 48/52 split with adults charged \$16 and children \$8; Coaches and families are free; This year assumes tickets are \$16 and children \$8. Actual attendance of 300 ( Adults 150, Player/students 120, Children 30).
Ticket Sales	\$3,300.00			\$3,175.00				\$493.00			
<b>Additional Fundraisers</b>	<b>\$3,900.00</b>	<b>\$2,500.00</b>	<b>\$1,400.00</b>	<b>\$3,699.00</b>	<b>\$2,461.13</b>	<b>\$1,237.87</b>	<b>(\$162.13)</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	
Game Day Raffles/Tailgate	\$3,900.00	\$2,500.00		\$3,699.00	\$2,461.13			\$0.00	\$0.00		Assumes similar performance to last year. Represents raffles from donated items. TDC Meal profit \$429; Silent Auction to date \$797
<b>Video Production</b>	<b>\$0.00</b>	<b>\$250.00</b>	<b>(\$250.00)</b>	<b>\$0.00</b>	<b>\$205.98</b>	<b>(\$205.98)</b>	<b>\$44.02</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	Video sale price maintained at \$30; not many copies sold each year ~20 (40 made)
<b>Website</b>	<b>\$0.00</b>	<b>\$250.00</b>	<b>(\$250.00)</b>	<b>\$0.00</b>	<b>\$235.00</b>	<b>(\$235.00)</b>	<b>\$15.00</b>	<b>\$0.00</b>	<b>\$235.00</b>	<b>(\$235.00)</b>	Based on actual quote from vendor; last year had no charge as TDC prepaid. Paid to June 2015 \$235.00
<b>Miscellaneous</b>	<b>\$1,700.00</b>	<b>\$800.00</b>	<b>\$900.00</b>	<b>\$1,633.43</b>	<b>\$456.10</b>	<b>\$2,354.66</b>	<b>\$1,454.66</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	Included Mum sales (actuals = \$1,477.33); \$156.1 offsetting income and expense as a pass through to mum shop Miscellaneous costs of \$500 to cover recognition of TDC families as required, float repairs, foggers for tunnel, etc.; \$50 gift card recognition; Program Ad North American Allstars \$250.00
				\$1,633.43	\$456.10			\$0.00	\$0.00		
<b>TOTAL</b>	<b>\$80,111.00</b>	<b>\$80,052.60</b>	<b>\$58.40</b>	<b>\$79,377.04</b>	<b>\$76,212.52</b>	<b>\$3,164.52</b>	<b>\$3,106.12</b>	<b>\$18,739.00</b>	<b>\$7,095.90</b>	<b>\$11,643.10</b>	
<b>Net Budget</b>		<b>\$58.40</b>									<b>Goal: Minimum of a Breakeven Budget</b>

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\$40,830.12	Starting Balance 7/1/2014
\$49,744.71	Current Balance as of 6/30/2014
\$35,120.49	Expected YE Balance for end of 2014-15

<b>Reconciliation to Bank Stmt:</b>	
Ending Bank Statement Balance 7/31/2014	\$ 38,204.12
Refund for Spiritwear	\$ (5.00)
<b>Current Quicken Balance 7/31/2014</b>	<b>\$ 38,199.12</b>

<b>Adjustments:</b>	
Liability - Track/cross country team deposit	\$ (120.00)
<b>Adjusted TDC bank balance- 6/30/2014</b>	<b>\$ 38,079.12</b>