Ayala Football Club

Budget vs. Actuals: AYALA FOOTBALL CLUB 2021 - FY21 P&L

January - September, 2021

| | TOTAL | |
|---------------------------------------|-------------|-------------|
| | ACTUAL | BUDGET |
| Income | | |
| 43400 Direct Public Support | | 749.97 |
| 43450 Individ, Business Contributions | 1,814.78 | |
| Total 43400 Direct Public Support | 1,814.78 | 749.97 |
| 47200 Program Income | | |
| 47210 SPIRIT PACKS | 14,435.00 | 11,081.25 |
| 47215 APPAREL SALES | 2,175.00 | |
| Total 47210 SPIRIT PACKS | 16,610.00 | 11,081.25 |
| 47310 SCOREBOARD ADVERTISING | 3,000.00 | |
| 47350 PREFERRED PARKING SPOTS | 4,840.00 | 1,125.00 |
| 47360 GAME DAY SALES | | 1,500.03 |
| 47361 Snack Bar Income | 1,442.50 | |
| 47362 Parking lot | 3,806.00 | |
| 47363 Vendor Commission | 1,160.00 | |
| Total 47360 GAME DAY SALES | 6,408.50 | 1,500.03 |
| 47375 Freshman Banquet | | 1,125.00 |
| 47380 JV/VARSITY BANQUET | | 3,300.03 |
| 47390 SPRING YOUTH FOOTBALL CAMP | 2,125.00 | 1,500.03 |
| 47450 BLAST FUNDRAISER | 22,280.32 | 31,376.97 |
| 47500 GOLF TOURNAMENT | 18,975.00 | 15,000.03 |
| Total 47200 Program Income | 74,238.82 | 66,008.34 |
| Discounts/Refunds Given | -201.74 | |
| Total Income | \$75,851.86 | \$66,758.31 |
| GROSS PROFIT | \$75,851.86 | \$66,758.31 |
| Expenses | | |
| 60900 Business Expenses | | |
| 60940 Credit Card Fees | 6.45 | |
| Total 60900 Business Expenses | 6.45 | |
| 62000 COACHES EXPENSE | | |
| 62200 COACHES APPAREL | 2,087.68 | |
| 62300 COACHES EQUIPMENT | 3,513.80 | 2,999.97 |
| 62400 COACHES STIPEND | 7,140.00 | 2,250.00 |
| 62500 COACHES -OTHER EXPENSE | 3,549.00 | 2,549.97 |
| 7 on 7 | 650.00 | 450.00 |
| Senior Dinner | 221.21 | |
| Total 62000 COACHES EXPENSE | 17,161.69 | 8,249.94 |
| 62100 Contract Services | | |
| 62110 Accounting Fees | | 375.03 |
| Total 62100 Contract Services | | 375.03 |
| 62800 Facilities and Equipment | | 450.00 |
| 63000 FUNDRAISER EXPENSE | | .55.00 |

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January - September, 2021

| | TOTAL | |
|---------------------------------------|-------------|-------------|
| | ACTUAL | BUDGET |
| 63210 SPIRIT PACKS | 7,638.32 | 7,800.03 |
| 63215 Apparel sales expenses | 497.81 | |
| Total 63210 SPIRIT PACKS | 8,136.13 | 7,800.03 |
| 63361 SNACK BAR EXPENSE | 668.37 | |
| 63390 SPRING YOUTH FOOTBALL CAMP | 1,086.77 | 450.00 |
| 63500 GOLF TOURNAMENT | 1,295.70 | 6,750.00 |
| 63940 PREFEERED PARKING SPOTS | 2,474.59 | 225.00 |
| Total 63000 FUNDRAISER EXPENSE | 13,661.56 | 15,225.03 |
| 64000 PLAYER EXPENSE | | |
| 64300 SENIOR PLAYER EXPENSES | 2,843.52 | 900.00 |
| 64325 JV/VARSITY BANQUET EXPENSES | | 2,437.47 |
| 64350 FRESHMAN BANQUET EXPENSES | 246.00 | 749.97 |
| 64400 PRE-GAME MEALS | 3,289.84 | 4,200.03 |
| 64450 KICKOFF BBQ | 336.79 | 375.03 |
| 64600 FOOTBALL JERSEYS | 23,301.58 | 18,900.00 |
| 64700 EQUIPMENT | 3,151.75 | 1,687.50 |
| 64900 FIELD PHOTOGRAPHER | 500.00 | 375.03 |
| 64910 FIELD VIDEOGRAPHER | 1,900.00 | 2,250.00 |
| 64920 AWARDS | 188.01 | 375.03 |
| Total 64000 PLAYER EXPENSE | 35,757.49 | 32,250.06 |
| 65000 Operations | | |
| 65010 Books, Subscriptions, Reference | 570.00 | 225.00 |
| 65020 Postage, Mailing Service | 246.58 | 225.00 |
| 65030 Printing and Copying | 25.30 | |
| 65040 Supplies | 122.29 | 74.97 |
| 65060 Website | 280.00 | 209.97 |
| Total 65000 Operations | 1,244.17 | 734.94 |
| 65100 Other Types of Expenses | | |
| 65120 Insurance - Liability, D and O | 355.00 | 337.50 |
| 65400 TAXES | 25.00 | 344.97 |
| Total 65100 Other Types of Expenses | 380.00 | 682.47 |
| 67000 DONATIONS | 450.00 | 559.53 |
| Total Expenses | \$68,661.36 | \$58,527.00 |
| NET OPERATING INCOME | \$7,190.50 | \$8,231.31 |
| NET INCOME | \$7,190.50 | \$8,231.31 |