



2017 Player Fees & Fundraising Overview

Player Fees and Fundraising have been restructured for the 2016-2017 season. Changes were made in response to parent feedback as well as to maintain the organization's financial viability.

Player Fees

Starting with the 2017 season, player fees will be determined based upon the actual expenses of each team. There are three main types of expenses for a QofD team.

1. Fixed Costs for the QofD Organization

Fixed costs apply to the entire QofD Organization and are therefore evenly divided across all teams. On average, fixed costs make up **25%** of the player fee and cover the costs of the below items.

- Insurance, Website, Team Banners, Indoor Practice Facility (e.g. The Zone)
- Equipment & Repairs (softballs, nets, pitching machines & generators)

2. Variable costs for each Team

Variable costs are expenses that vary per team. On average, variable costs make up **75%** of the player fee and cover the costs of the below items.

- **Games** – League play (e.g. MMFL), fall ball, tournaments, nationals
- **Gym Time** – Additional indoor gym time & outdoor field times
- **Coaches** – Background checks, certifications & uniform shirts

3. New Player Fee

- A one-time **New Player Fee** covers the cost of two uniforms, a helmet and a bat bag for all players who are new to the QofD organization. Any player who was not a member of the QofD organization during the previous calendar year is considered a new player. The New Player Fee is \$160.

Fees will vary by team based upon the number of players, number of tournaments, number of practices, and MMFL play. Each head coach will create a budget for the season to determine the final player fees. After budgeting, head coaches will distribute the 2016-2017 player fees to their respective teams.

Reducing Player Fees

Families can choose to pay the player fee in full, or select from one of the fundraising items below to reduce the fee directly for their daughter(s). Since all fundraising & sponsorship activities are now optional, there is no longer a fundraising buyout option.

1. Obtain Sponsorships

- 30% of sponsorship as a direct reduction to player fees
- In addition, businesses will be more willing to sponsor the QofD organization due to our newly acquired non-profit status. Our non-profit Tax ID number is 26-3475928.
- Any sponsorship funds received after January 31, 2017 will be applied to the next season.

2. Sell Football Mania (NFL) (\$20 each)

- \$13.80 profit from each card (ordering to take place in September).

3. Sell Hoops Mania (NCAA Basketball) Tickets (\$10 each)

- \$6.80 profit from each card (ordering to take place in September)
- Visit www.charitymania.com for more information on Hoops and Football Mania.

4. Buy Scrip

- This is a program which allows you to buy gift cards (both physical and virtual cards) for 300+ popular retailers at face value and the retailers give back a percentage "rebate" on each purchase. Please see these documents for more information on Scrip: [How Scrip Works](#), [Scrip Quick Start Guide](#), and [Complete QoD Scrip User Guide](#) or visit www.shopwithscrip.com for general program information.

5. Buy Woodman's Gift Cards (\$50 or \$100 denominations)

- This program allows families to purchase gift cards at face value for Woodman's and receive a 5% rebate toward player fees.
- Purchases made by 1/31/17 will count toward the 2016-2017 season.

YOU ARE IN CONTROL OF YOUR FEES! This number can go as low as zero, it all depends how much you choose to fundraise! Here is an EXAMPLE which assumes an 11 player team, 6 tournaments, and MMFL play.

2016-2017 Season	
Example Player Fees	\$700
Optional Fundraiser #1: Scrip	Average Earnings, \$75.
Optional Fundraiser #2: Hoops Mania	Sell 10 tickets, earn \$68.
Optional Fundraiser #3: Football Mania	Sell 5 tickets, earn \$69.
Optional: Obtain a Sponsorship (30% return)	Get a \$200 sponsor, earn \$60.
Total Fees (w/ average fundraising)	\$418

Payment Schedule

Player fees may be paid in full or spread across three separate installments. The required payment dates are as follows.

Payment Schedule		
1	Aug 23, 2016 First payment due to your head coach.	\$200 for returning players \$360 for new players (which includes the new player fee).
2	Nov 1, 2016 Second payment due to your head coach	\$200
3	Feb 26, 2017 Final payment due to your head coach	Remaining player fees minus fundraising earnings

For tracking purposes, all payments must be in the form of personal check, certified check or money order. No cash or credit cards will be accepted. There will be a \$30 fee enforced for any bounced/returned check.

Note: Any player who is two or more months past due from a required payment date may be suspended from practicing & game play until payment is made.

If you have questions regarding the player fees or fundraising opportunities, please send an e-mail to queenofdiamondsofwi@outlook.com.